

CASE STUDY

Waterfall Resort and Steamboat Bay Fishing Club

\$13.75MM
USDA B&I

SOUTHEAST, ALASKA



THE OPPORTUNITY

Waterfall Resort and Steamboat Bay Fishing Club are premier, all-inclusive fishing resorts in remote Southeast Alaska, known for exceptional sport fishing experiences. Accessible exclusively by float plane, these resorts offer a luxury fishing retreat, operating seasonally from May to August. Facilities include accommodations for 96 guests, 48 well-maintained buildings, a fleet of 27 fishing boats, and extensive hospitality services.

THE SOLUTION

X-Caliber Rural Capital provided a \$13.75MM USDA B&I Guaranteed Loan to refinance existing acquisition debt, fund capital expenditures, operational reserves, and address critical facility enhancements.

VALUE DELIVERED BY THE USDA WWD GUARANTEED LOAN:

- Enhanced cash flow by refinancing high-interest debt at more favorable terms
- Operational stability through funded reserves and capital improvement allocations
- Sustainable growth, ensuring continued job retention and local economic benefits for 150 employees
- Strategic financial management to support seasonal business operations



"X-Caliber provided a financing solution that aligned well with our seasonal operations and long-term vision. Their team was knowledgeable, communicative, and committed to helping us maintain the unique guest experience that defines our resorts."

Peter G. Dumon, President, Harp Group

Reach out to your USDA loan officer or email info@xrcusda.com for more information.